innovate MR + IVY EXEC

Finance Decision Makers & Card Managers

| TARGET:

MARKET:

| METHODOLOGY:

Finance DMs & Card Managers US

30-Minute Discussion Board

SPECS:

- American Express Corporate Card members
- Middle market card members with corporate cards
 \$1M-\$300M annual revenue
- Large market card members with corporate cards
 - \$300M+ annual revenue
- Must have an AMEX corporate card in their name
- Make purchases on the corporate card on average once per month or more
- Be non-rejectors of AMEX
- Be articulate and comfortable talking about themselves with new people

SAMPLE PROFILES:

- Regional Vice President at ABM Aviation
- Business Information Officer at Five Star Senior Living Senior Director IT at HCSC
- PMO Director at Jabil
- Senior Director of Product Marketing at SoFi
- Senior Director at Onriva



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